



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - Sale 47(2021)

Market Report

LEAF

DUST

- \* Market witnessed good demand.
- \* Best description irregular and at times lower.
- \* Good categories followed a similar trend.
- \* Cleaner mediums around last.
- \* Remainder lower following quality.

- \* Market witnessed good demand.
- \* Best varieties barely steady.
- \* Other clean and good liquoring varieties around last and at times appreciating with competition.
- \* Remainder irregular around last levels.

Buying Analysis

LEAF

DUST

- \* Major Blenders : Active.
- \* WI : Active on liquoring sorts.
- \* Internals : Fair support.
- \* Exporter : Some enquiry on bolder brokens

- \* Major Blenders : Active.
- \* WI : Active on liquoring sorts.
- \* Internals : Fair support.

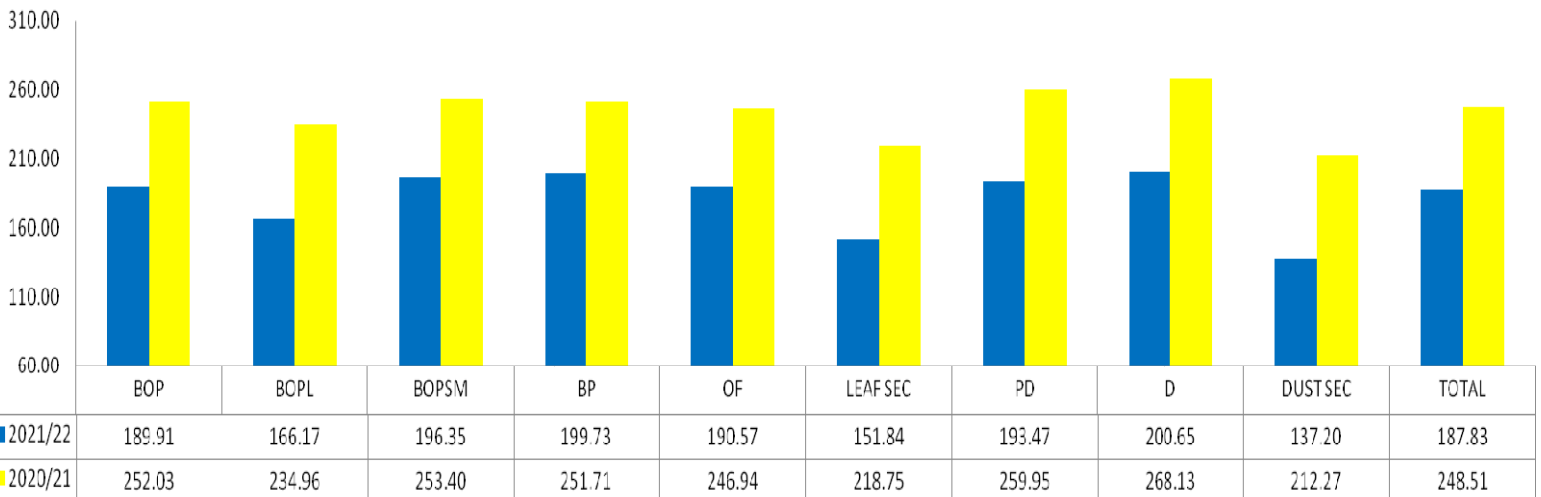
AUCTION AVERAGES

	2021/22			2020/21			2019/20			UPTO Sale 47		
	Sale 47	Sale 46	+/-	Sale 47	Sale 46	+/-	Sale 47	Sale 46	+/-	2021/22	2020/21	2019/20
LEAF	185.04	185.46	-0.42	175.69	185.90	-10.20	137.33	139.50	-2.17	189.09	246.03	148.58
DUST	174.24	177.49	-3.25	177.78	187.57	-9.80	152.58	156.94	-4.37	184.83	253.35	157.30
TOTAL	182.04	183.36	-1.32	176.38	186.44	-10.07	141.86	144.53	-2.67	187.83	248.51	151.38

GTAC AUCTION AVERAGES

SALE		40	41	42	43	44	45	46	47
LEAF	2021/22	174.33	0.00	176.17	178.54	185.59	186.68	185.46	185.04
	2020/21	253.94	237.31	224.36	212.19	203.89	190.37	185.90	175.69
DUST	2021/22	168.96	0.00	171.65	173.79	184.60	177.71	177.49	174.24
	2020/21	265.12	244.77	232.66	219.28	219.28	194.97	187.57	177.78
TOTAL	2021/22	172.77	0.00	174.91	177.20	185.30	184.31	183.36	182.04
	2020/21	257.46	239.51	227.01	214.50	205.05	191.68	186.44	176.38

GTAC Grade Wise Averages Upto Sale 47



**OFFER / SOLD QUANTITY & AVERAGE PRICE (2020/21)**

	THIS SALE				LAST SALE				UPTO Sale 47			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>BROKENS</b>	3656034.4	2979302.4	190.67	19%	3898029.0	3111726.0	190.98	20%	81556741.2	59592783.1	194.90	27%
<b>FANNINGS</b>	915731.1	669150.2	189.91	27%	992477.0	763488.6	185.37	23%	25102340.3	16931258.2	190.57	33%
<b>LEAF SEC.</b>	591715.2	537593.2	147.76	9%	488827.0	415163.4	144.28	15%	10622395.6	8720212.9	146.48	18%
<b>LEAF TOTAL</b>	<b>5163480.7</b>	<b>4186045.8</b>	<b>185.04</b>	<b>19%</b>	<b>5379333.0</b>	<b>4290378.0</b>	<b>185.46</b>	<b>20%</b>	<b>117281477.1</b>	<b>85244254.2</b>	<b>189.09</b>	<b>27%</b>
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>DUST</b>	1461135.6	1179958.4	189.96	19%	1640861.0	1190102.9	191.35	27%	43087035.8	28216582.6	197.18	35%
<b>DUST SEC.</b>	508813.2	427427.8	130.82	16%	452021.9	343740.2	129.52	24%	11194847.8	7320367.4	137.20	35%
<b>DUST TOTAL</b>	<b>1969948.8</b>	<b>1607386.2</b>	<b>174.24</b>	<b>18%</b>	<b>2092882.9</b>	<b>1533843.1</b>	<b>177.49</b>	<b>27%</b>	<b>54281883.6</b>	<b>35536950.0</b>	<b>184.83</b>	<b>35%</b>
<b>TOTAL</b>	<b>7133429.5</b>	<b>5793432.0</b>	<b>182.04</b>	<b>19%</b>	<b>7472215.9</b>	<b>5824221.1</b>	<b>183.36</b>	<b>22%</b>	<b>171563360.7</b>	<b>120781204.20</b>	<b>187.83</b>	<b>30%</b>

**OFFER / SOLD QUANTITY & AVERAGE PRICE**

LEAF	THIS SALE				LAST SALE				UPTO Sale 47			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>2021/22</b>	5163480.7	4186045.8	185.04	19%	5379333.0	4290378.0	185.46	20%	117281477.1	85244254.2	189.09	27%
<b>2020/21</b>	5106499.5	3185792.6	175.69	38%	3325444.5	2255960.8	185.90	32%	84003666.7	61373799.2	246.03	27%
DUST	THIS SALE				LAST SALE				UPTO Sale 47			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>2021/22</b>	1969948.8	1607386.2	174.24	18%	2092882.9	1533843.1	177.49	27%	54281883.6	35536950.0	184.83	35%
<b>2020/21</b>	2194241.0	1544964.6	177.78	30%	1527800.0	1086131.4	187.57	29%	40452559.5	31418854.5	253.35	22%
TOTAL	THIS SALE				LAST SALE				UPTO Sale 47			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>2021/22</b>	<b>7133429.5</b>	<b>5793432.0</b>	<b>182.04</b>	<b>19%</b>	<b>7472215.9</b>	<b>5824221.1</b>	<b>183.36</b>	<b>22%</b>	<b>171563360.7</b>	<b>120781204.2</b>	<b>187.83</b>	<b>30%</b>
<b>2020/21</b>	<b>7300740.5</b>	<b>4730757.2</b>	<b>176.38</b>	<b>35%</b>	<b>4853244.5</b>	<b>3342092.2</b>	<b>186.44</b>	<b>31%</b>	<b>124456226.1</b>	<b>92792653.7</b>	<b>248.51</b>	<b>25%</b>

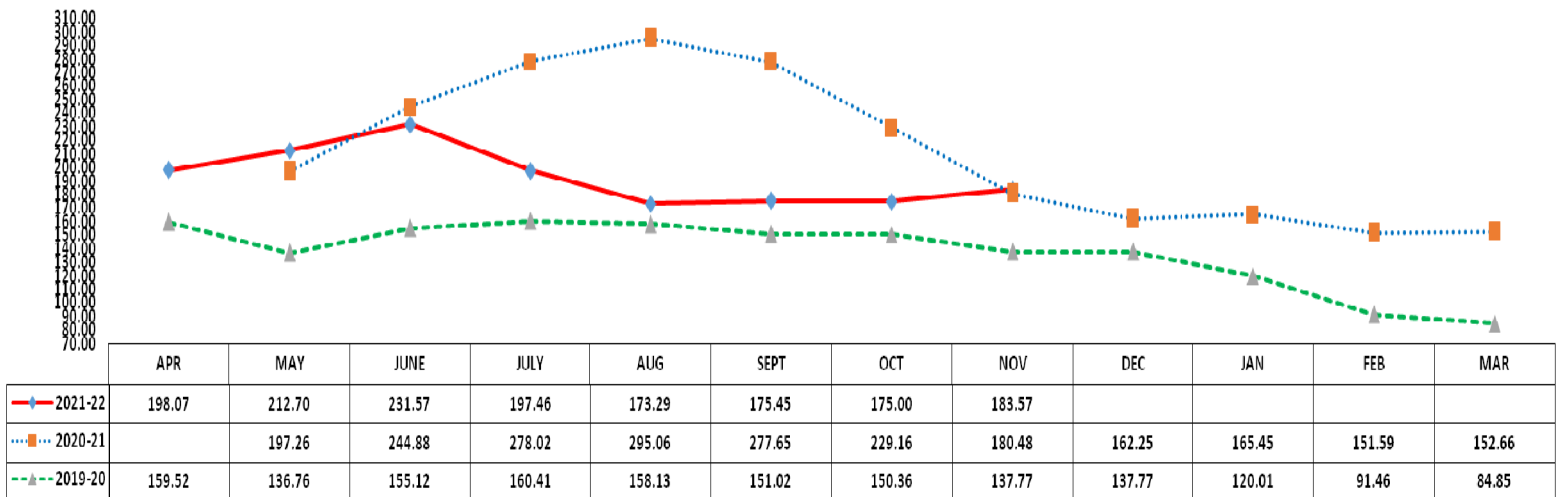
**PRICE RANGE**

% OF TEAS SOLD	LEAF						DUST				
	2021/22		UP TO Sale 47			2021/22		UP TO Sale 47			
	Sale 47	Sale 46	2021/22	2020/21	2019/20	Sale 47	Sale 46	2021/22	2020/21	2019/20	
<b>BELOW 100</b>	0.05	0.02	0.09	0.13	4.40	0.65	1.46	0.44	0.91	4.30	
<b>BETWEEN 100.00-119.99</b>	4.45	5.62	4.01	0.49	23.35	8.23	7.42	7.71	0.70	16.35	
<b>BETWEEN 120.00-139.99</b>	15.91	15.64	13.15	1.02	24.49	23.49	26.53	18.12	0.97	24.16	
<b>BETWEEN 140.00-159.99</b>	21.24	20.48	18.51	4.14	14.03	26.70	16.29	15.98	2.77	13.19	
<b>BETWEEN 160.00-179.99</b>	13.79	15.31	16.73	7.93	11.05	9.62	12.39	13.05	6.78	10.33	
<b>BETWEEN 180.00-199.99</b>	11.68	11.37	12.14	7.08	7.89	9.67	10.47	10.49	7.07	8.06	
<b>BETWEEN 200.00-219.99</b>	8.79	8.68	10.05	9.10	6.55	3.55	5.38	8.29	8.99	8.43	
<b>BETWEEN 220.00-239.99</b>	8.54	7.02	7.17	13.27	4.77	2.45	3.55	6.35	12.55	11.25	
<b>BETWEEN 240.00-259.99</b>	5.08	3.55	5.18	15.10	1.88	2.65	2.75	4.62	16.12	3.67	
<b>BETWEEN 260.00-279.99</b>	2.63	2.77	3.83	16.38	0.75	2.05	3.64	4.41	11.98	0.22	
<b>BETWEEN 280.00-299.99</b>	2.01	2.83	3.26	8.64	0.34	2.99	2.73	4.20	7.91	0.04	
<b>300 AND ABOVE</b>	5.82	6.72	5.88	16.72	0.50	7.95	7.39	6.34	23.26	0.00	

**FUTURE FRESH OFFERING (IN PACKAGES)**

SALE NO	THIS YEAR-2021			LAST YEAR-2020			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
<b>48</b>	40845	10918	<b>51763</b>	52521	18481	<b>71002</b>	-11676	-7563	<b>-19239</b>
<b>49</b>	44507	13979	<b>58486</b>	44012	15398	<b>59410</b>	495	-1419	<b>-924</b>
<b>50</b>	43586	12773	<b>56359</b>	43171	13215	<b>56386</b>	415	-442	<b>-27</b>
<b>TOTAL</b>	<b>128938</b>	<b>37670</b>	<b>166608</b>	<b>139704</b>	<b>47094</b>	<b>186798</b>	<b>-10766</b>	<b>-9424</b>	<b>-20190</b>

**GTAC Monthly Price Movement**



\* Please note November 2021-22 Price is calculated on Sale 44,45,46,47 Only

**GTAC BUYING (ALL TEAS) FOR THE Sale 47**

CTC LEAF				DUST				TOTAL						
OFFER	51,63,480.7			Kgs	OFFER	19,69,948.8			Kgs	OFFER	71,33,429.5			Kgs
SOLD	41,78,516.7			Kgs	SOLD	16,05,377.8			Kgs	SOLD	57,83,894.5			Kgs
SOLD %	81%				SOLD %	81%				SOLD %	81%			
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%			
TCPL	6,83,157.9	148.11	16%	TCPL	6,01,317.6	148.78	37%	TCPL	12,84,475.5	148.42	22%			
HUL	8,77,346.3	191.29	21%	HUL	2,05,713.0	260.40	13%	HUL	10,83,059.3	204.42	19%			
W.India	5,21,370.1	222.38	12%	W.India	2,18,464.1	192.35	14%	W.India	7,39,834.2	213.51	13%			
WI.Pack	1,77,997.4	235.89	4%	WI.Pack	1,30,791.1	202.49	8%	WI.Pack	3,08,788.5	221.74	5%			
N.India	7,56,591.3	179.99	18%	N.India	1,84,634.8	159.45	12%	N.India	9,41,226.1	175.96	16%			
NI.Pack	3,29,435.5	198.37	8%	NI.Pack	45,044.5	159.59	3%	NI.Pack	3,74,480.0	193.71	6%			
Packeteers	85,329.8	148.62	2%	Packeteers	49,629.1	137.59	3%	Packeteers	1,34,958.9	144.56	2%			
C.India	1,24,860.8	172.26	3%	C.India	12,902.0	183.85	1%	C.India	1,37,762.8	173.35	2%			
Exports	1,84,391.4	194.79	4%	Exports	38,194.1	134.73	2%	Exports	2,22,585.5	184.48	4%			
Local	3,44,264.8	176.46	8%	Local	82,693.5	143.77	5%	Local	4,26,958.3	170.13	7%			
S.India	802.3	420.00	0%	S.India	5,482.0	239.96	0%	S.India	6,284.3	262.95	0%			
Others	92,969.1	160.56	2%	Others	30,512.0	142.70	2%	Others	1,23,481.1	156.15	2%			
<b>TOTAL</b>	<b>41,78,516.7</b>	<b>185.37</b>		<b>TOTAL</b>	<b>16,05,377.8</b>	<b>174.46</b>		<b>TOTAL</b>	<b>57,83,894.5</b>	<b>182.34</b>				

**ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 47**

MARK	2021-22			2020-21		
	RANK	KGS	AVG	RANK	KGS	AVG
Gatoonga	1	7,25,390	393.71	6	6,60,382	353.00
Halmari	2	5,71,562	390.57	1	3,83,704	382.89
HOOKHMOL	3	2,98,397	387.22	3	2,74,575	368.08
Mokrung	4	4,01,351	384.21	4	4,05,794	367.48
Sotai	5	1,77,507	357.06	11	80,500	343.37
Borjan	6	6,22,925	350.88	36	5,06,255	315.80
Gelakey	7	1,72,067	344.47	8	79,377	349.66
HAJUA	8	2,10,170	343.93	5	2,70,388	364.35
Duflating	9	3,46,397	343.66	13	2,95,994	341.14
DOOMURDULLUNG	10	3,03,434	342.99	2	3,07,339	374.73
Khongea	11	3,80,684	340.96	30	3,70,835	321.22
Salkathoni	12	6,02,052	337.99	18	4,88,076	333.98
Banamalie	13	1,85,001	333.90	21	1,32,945	329.04
Ghillidary	14	1,74,711	331.88	95	1,58,528	292.36
Kharikatia	15	7,03,760	328.92	37	3,21,034	315.61
DUBBA	16	3,36,746	328.57	10	1,21,700	343.53
Deha	17	3,52,986	327.00	19	2,50,971	333.59
SREESIBBARI	18	2,24,035	325.64	133	1,74,689	283.72
Borbam	19	5,21,436	319.61	47	1,68,071	308.98
Majuli	20	8,78,388	319.29	46	5,67,710	309.33
Hirajuli	21	2,74,642	317.52	98	2,31,116	291.37
NAHORHABICLONALSPECIAL	22	1,00,196	316.11	34	51,642	317.22
Khona	23	2,01,590	316.11	496	2,72,664	229.19
MANGALAMCLONALSPECIAL	24	1,23,426	314.51			
Silonibari	25	4,21,936	313.63	44	1,07,388	311.71

\* Above 50,000 Kgs